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1	A Comparison Test for Net Sensitivity
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6 Abstract

7 A common problem in supplier management involves being able to tell if the difference in

quality performance between suppliers is significant. Net sensitivity is a process capability
measure of the nonconformance risk associated with a supplier?s product or service

¹⁰ performance. This paper provides a two-sample confidence interval test that will allow the

¹¹ practitioner to determine if there is a significant risk difference between two suppliers with

¹² respect to their net sensitivities.

13

14 Index terms— process capability analysis, sensitivity analysis, net sensitivity.

15 1 Introduction

ndividuals involved in supplier management need to be able to determine if the quality performance of one
supplier is significantly different from another. This information can be used in supplier selection, allocation of
the amount of product purchased from each supplier, supplier process improvement programs, and the decision to
terminate the purchasing relationship. "The goal of having a good performance metric is to allow the purchaser
to assess supplier related performance risk and to take appropriate action" [Bernstein, 1996].

Given a quality characteristic and specified requirements for conformance, there are several statistics that are commonly used to measure supplier process capability. These include the traditional fraction nonconforming (i.e., p or NC), and the modern capability indices C p, C pk, C pm, C pmk, etc. [Kotz, 1993]. The proper application of these modern indices assumes that the process distribution is stable and approximately Normal. To get around this Normality requirement, several authors have offered alternate solutions [Chou, 1998], [Somerville, 1997]. Or alternately, a Box-Cox power transform can be used to Normalize the observed non-normal data distribution.

Statistical two-sample comparison tests procedures have been developed for all of the common capability 27 indices. However, another measure of potential process risk is net sensitivity (NS) [Flaig, 1999]. Net Sensitivity is 28 a measure of the robustness of the process to potential changes in the mean, and/or variance, and/or specification 29 limits. More specifically, Net Sensitivity is the instantaneous rate of change of the combined areas under the 30 distribution curve above the USL and below the LSL given a change in parameters or specifications. It basically 31 measures the potential effect on the nonconformance rate of changes in the distribution mean, standard deviation, 32 USL, or LSL. This is a useful process performance measure, but it is relatively new and until now there was no 33 two-sample comparison test procedure for practitioners to use to compare net sensitivity results. 34

A reasonable approach to evaluating the differences in supplier performance for the purchasing department might be to measure the nonconformance rate and the net sensitivity for each supplier and then test to see if any observed differences are significant. Since tests for differences in nonconformance rates exist, the only remaining thing to develop is a test for differences in net sensitivity. This is the goal of the next section.

³⁹ 2 a) Methodology

40 It is assumed that theproduct performance distributions for both suppliers' are stable, mound shaped, that the 41 specification limits are near the tails of each distribution for the quality characteristic of interest, and that the 42 observed distributions can be adequately approximated by Johnson distribution curves. This is illustrated in 43 Figure 1. for Normal distributions where and where the k i are given by: I © 2013 Global Journals Inc. (US)

44 x L = LSL and z L is the transformed value

45 x U = USL and z U is the transformed value

46 The formula used to compute the constants?, ?, ?,

47 and?for the SU and SB distributions are given by Farnum [Farnum, 1996].

If the observed distribution is approximately Normal or can be transformed into an approximately Normal
 distribution, then the Net Sensitivity (NS) can be approximated by:

(1) Net Sensitivity is an estimate of the instantaneous rate of change in the fraction nonconforming (i.e., the area under the approximating curve to the left of the LSL combined with the area to the right of the USL) given a change in the mean or standard deviation, or the specification limits of the process.

53 The variability of NS is determined by the random variables in equation (??). The fixed variables in equation

54 (??) are the specification limits (i.e., USL and LSL) and the random variables are the mean and standard

deviation (i.e., m and s). The two distributions making up NS are Normal and the mean and standard deviation are independent for Normal distributions, so the variability of NS follows from the sampling distribution of the

are independent for Normal distributions, so the variability of NS follows from the sampling distribution of the random variables m and s. The standard error of the mean is , and the standard error of the standard deviation

58 is respectively.

⁵⁹ **3 II.**

60 4 Example

Let the following supplier management scenario, product specifications, and performance results for two suppliers form the basis for the comparison. The supply base manager would like to know if the nonconformance risk performance difference between the two suppliers is significant at a 95% confidence level. The procedure for answering this question might go as follows: The objective in robust process design is to have the value of Net Sensitivity (NS) as close to zero as possible. So in this case, there is sufficient evidence to reject the Null Hypothesis and conclude that the nonconformance risk of supplier A is significantly smaller than that of supplier

67 B with 95% confidence.

The practitioner needs exercise care when applying equation (??) to non-Normal data as it can lead to significant errors because NS is quite sensitive to the distribution shape. Hence when computing the confidence interval for non-Normal data the practitioner must apply the correct dz/dx formula for the type of Johnson curve

71 that is being used to approximate the observed data distribution, or alternately use the Box-Cox transformation

72 to Normalize the observed data distribution.

⁷³ **5 III.**

74 6 Summary

75 Sensitivity analysis provides a way of assessing the robustness of a process to the possible impact of changes in 76 the process distribution parameters or specification limits on process capability. So it is important to be able to 77 determine if the net sensitivity of one supplier is significantly different from another. However, this test should be 78 combined with a test for the difference in fraction nonconforming to get a more complete picture of the similarities

⁷⁹ and differences between suppliers. In some sense, the nonconformance test is a test of expected performance and

the net sensitivity is a test of the potential variance of performance. Applying both tests provides a rigorous

81 decision making tool for supplier management.

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Figure 1: Figure 1 :J



Figure 2: 1.



Figure 3: 2 GlobalJ

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