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## A Research Study to Determine if Solar Dryer Technology for Preservation of Agro-produce is needed in Botswana

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Abstract- High postharvest loss is a significant challenge to actors in the agro-produce value chain. The application of solar dryers for preservation of agro-produce has become an increasingly popular mitigation method for the high postharvest losses in sunny-belt countries. However, the adaptation of this technology is quite nascent in some of these countries. This study investigates if solar dryer technology is needed in Botswana. The methodology covered the assessment of the challenges faced by agro-dealers in Botswana and conducted a survey to determine the need for solar dryer technology for preservation of their agro-produce. Secondary and primary data were collected by means of literature and questionnaire administered using the opportunistic sampling method. The data was analysed using Statistics package for social scientists, SPSS computer program. The results established that there was need for solar dryer technology in Botswana for drying of produce to reduce postharvest losses.

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# A Research Study to Determine if Solar Dryer Technology for Preservation of Agro-produce is needed in Botswana

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Abstract- High postharvest loss is a significant challenge to actors in the agro-produce value chain. The application of solar dryers for preservation of agro-produce has become an increasingly popular mitigation method for the high postharvest losses in sunny-belt countries. However, the adaptation of this technology is guite nascent in some of these countries. This study investigates if solar dryer technology is needed in Botswana. The methodology covered the assessment of the challenges faced by agro-dealers in Botswana and conducted a survey to determine the need for solar dryer technology for preservation of their agro-produce. Secondary and primary data were collected by means of literature and questionnaire administered using the opportunistic sampling method. The data was analysed using Statistics package for social scientists, SPSS computer program. The results established that there was need for solar dryer technology in Botswana for drying of produce to reduce postharvest losses.

## I. INTRODUCTION

he discussions on the various options for methods to alleviate the high global postharvest losses that negatively impact on agro-produce value-chain are on-going (Gbaha et al., 2007; Mujumdar, 2007).Recent research work has focussed on using renewable energy technologies for drying of agro-produce as possible preservation methods to reduce postharvest losses (Gustafsson et al., 2013). Solar dryers have increasingly become popular especially on account of their favourable relative costs of investment and operation. However solar dryers have not yet being adopted in Botswana despite the country's endowment with abundant sunshine (Weiss and Buchinger, 2015). As part of an effort to intimately understand the challenges of the agro-producers and to establish the need for solar drying technology in the country, a survey was conducted. The study area for this survey was Gaborone and its environs. The survey targeted a cross section of stakeholders that included farmers. distributors, and retailers.

#### a) Research Questions

The main objective of this study was to assess the challenges being faced by stakeholders of agroproduce and to establish if there is need for solar dryer technology for preservation by drying. Hence, the survey was conducted to answer the following research questions:

- 1. Which are the agro-materials in need of preservation by drying in Botswana?
- 2. What are the challenges of preservation of agroproduce that are faced by agricultural communities of Botswana?
- 3. Is there a need for solar drying technology for agroproduce in Botswana?

## b) Objectives

The specific objectives of this study were:

- 1. To establish the profile of agro-produce that are in need of preservation by drying in Botswana
- 2. To establish the challenges of preservation of agroproduce that are faced by agricultural communities of Botswana
- 3. To determine if there is need for solar dryer technology for agro-produce in Botswana.

## II. METHODOLOGY

The research methodology used in the realisation of these objectives comprised of secondary data collection, primary data collection and data processing. The responses to social-demographic questions in the questionnaire that included name, sex, age, and education were of relevance for qualitative analysis; but providing name of respondent was optional and was not included in this analysis. Analyses using SPSS descriptive statistics and binary regression were performed.

### a) Secondary data collection

Secondary data was obtained from journals, annual reports and general literature particularly from Botswana Ministry of Agriculture and Food Security. The data was used to profile the agro-produce in the country and additionally gave indication on the commercial trend of the agricultural enterprises.

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#### b) Primary data collection

Primary data was obtained through a survey conducted in Botswana in June 2016 amongst targeted stakeholders. A questionnaire was administered, as the major tool for primary data collection distributed to various respondents who were contacted on voluntary basis. A variety of questions in the questionnaire were designed to collect data that would be analysed for the assessment of the need for solar dryer technology in Botswana as the intended purpose of the research study. The survey was conducted in Gaborone city and its environs including Mochudi and Mogoditshane.

#### c) Sampling methods

Four possible sampling methods for conducting the needs assessment survey were identified as: Random, Stratified, Systematic and Opportunity(Gamli, 2014; Sadeghi et al., 2013). The choice of a sampling method is based on the survey objectives and good representation of the target population. The execution time and accessibility of participants are the other important considerations. The Random, Stratified and Systematic Sampling methods apply probability-based sampling techniques whereas the Opportunity sampling method applies a non-probability-based sampling technique. The choice of the most appropriate sampling method for the study was made after analysing the opportunity cost of each of the four methods.

The Random Sampling method eliminates sampling bias, represents a target population but requires a great amount of time, effort and money. The chance of using the Random method in Gaborone was analysed. The target population in this survey was the consumer of the proposed solar drying technology in Botswana. The sample size corresponding to the population of Gaborone of 232,000 indigenous people by the 2013 national population census can be estimated. For a confidence level of =1.96 from the nominal tables corresponding to 95% confidence interval, error margin of 5% and proportion ratio , of 0.5, assumed half of target population. The sample size determined would require using at least 385 respondents by the formula (Cochran, 2007):

$$n = \frac{Z^2 p \left(1 - p\right)}{e^2} \tag{1}$$

This would have required distribution of at least 1,153 questionnaires to potential respondents if the proportion of actual filled questionnaires was to be at least 30% of the total number of questionnaires distributed to the sample population. This is because of the high attrition rate (70%) that is associated with this type of survey (Barlett et al., 2001). To accomplish this exercise would have needed more research time and financial resources for implementation. Hence, the Random Sampling method was considered unsuitable for this research.

In Stratified Sampling, the weighted participation of the target population makes it highly representative, but costly in time, effort and money. The number of strata in respect of the objective of the questionnaire would be very large and difficult to organise so as to get a representative sample population of Gaborone and its environs. In view of the time required to perform stratification of the sampling frame, the Stratified Sampling method was not considered for use in this research.

The Systematic Sampling method uses defined participants with similar experiences and at same conditions and is representative of the target population. The method pre-supposes well-defined and identifiable participants of the sampling population, which is not practically possible. In view of the difficult task of establishing the sampling framework and the high expenses incurred in implementation of the task, the Systematic Sampling method could not be applied in this survey.

The Opportunity Sampling method, uses people from a target population, available at the time and willing to participate. It is based on convenience; it is quick and easy, but may be biased as the target population may not be very representative. This is the sampling method that was chosen for this study. To secure a representative population, the target population was identified and it was composed of all categories of agroproduce value-chain stakeholders, namely, agrofarmers, major distributors of agricultural products, wholesalers, and retail supermarkets and vendors. These were essentially independent participants who accepted to participate in the survey on voluntary basis.

#### d) Survey questionnaire

A questionnaire constituting 16 named/defined variables formulated as 16 questions was developed as given in Table 1. These variables comprised of the participant's name, gender, age, education level, location, actor, produce handled, challenges faced, oversupply, preservation methods, drying problems, methods for improving preservation, need for solar drying technology, and suggestions by respondent for preservation of agro-produce. The questions that included name, sex, age, and education were of relevance for demographic analysis. Providing the name of the respondent was optional. The purpose for which each question in the questionnaire was meant to achieve has been provided.

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		Botswana			

Variable	Code Name	Purpose		
Name	Not applied	Identification		
Gender	Gender	Categorisation of participants by sex; males or females		
Age	Age	Identification of participants by age group categories		
Education	Education	Categorisation of participants according to classical education levels; University, Tertiary, Secondary, Primary and Non-formal		
Location	Location	Categorisation of participants according to their arears of operation; Gaborone or Outside Gaborone		
Actor	Actor	Categorisation of participants according to specific roles performed in agro-produce value chain; Farmer, Wholesaler, Retailor, Vendor		
Produce	Produce	Establish agricultural produce handled by participant		
Challenges	Challenges	Identification of challenges experienced by participant in handling agro- produce after harvest		
Oversupply	Oversupply	Determination of amount of produce handled in excess of demand by actor		
Preservation Methods	PreservationM	Determination of methods currently used for preservation of agro- produce after harvest		
Drying Methods	DryingM	Determination of methods currently used for drying of products		
Drying Problems	DryingP	Identification of problems encountered in application of a drying method		
Improvement	Improvement	Establish if respondent wants improvement in methods of postharvest preservation of agro-produce		
Solar Technology	SolarT	Determine if subject thinks solar technology is needed for preservation by drying		
Suggestions	Suggestions	Get opinions on other methods of postharvest handling of agro- produce.		

Table1:	The	named	variables	and their	apr	olications
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#### e) Data Processing

First, the secondary data was analysed to give the profile of agro-produce in Botswana categorised as horticultural products and grains and pulses. The challenges faced by the stakeholders were analysed with respect to the postharvest losses experienced in each agricultural enterprise. Secondly, analysis of the primary data that was collected from the responses to the questionnaire was accomplished with the aid of Excel and Statistics Package for Social Scientists, IBM SPSS® Version 20. The data filled in the questionnaires were coded. Each question or variable was categorised as nominal, ordinal or scaled. The nominal category takes the binary coding form of 0, 1. The ordinal variables were coded as 1, 2, 3, etc. The scaled variables were coded according to the levels of the judgment of their impact, by the scale of 1-5 (with 1 being the lowest and 5 highest). The demographic and explanatory variables used in the questionnaire are shown in Table 2.

Demographic variables		
Variables	Category	
Gender	Nominal	
Age	Ordinal	
Education	Ordinal	
Actor	Ordinal	
Location	Nominal	

#### Table 2: Variable categories

Explanatory variables			
Variables	Category		
Produce	Ordinal		
Challenges	Scale		
Oversupply	Nominal		
PreservationM	Ordinal		
DryingM	Ordinal		
DryingP	Scale		
Improvement	Scale		
SolarT	Nominal		
Suggestions	Ordinal		

SPSS models were applied in the analysis: Descriptive statistics was applied for evaluation of frequency/percentages of variable occurrences. This was to give the statistics of the variable responses. Descriptive statistics and cross-tabulation were applied for teasing out demographic participants. Some variables were considered as predictor variables because of their relevance to precise prediction of solar drying as a method of preservation to be used in Botswana. The predictor variables were:

- 1. Preservation methods, PreservationM, that asked if the respondent wants to improve upon the preservation methods being used,
- 2. The drying methods, DryingM, that asked if the respondent wants to improve the drying method they are already using
- 3. The drying problems, DryingP, that asked if there were challenges or disadvantages associated with the respondent's method of drying the products
- 4. The solar technology SolarT, that asked if the respondent thought that solar drying technology is needed for preservation of agricultural products in Botswana.

Descriptive statistics and cross-tabulations of these variables was done with the socio-demographic variables that comprised of

- 1. Gender that asked if the participant was female or male
- 2. Age asked for the number of years the participant has lived
- 3. Education asked for level of education attained by the participant,
- 4. Actor, asks for the agri-business role played by each respondent in the sample population in the agro-produce value-chain.

Binary logistic regression was applied in the prediction of likelihood of adaptation of solar drying technology in Botswana. Logic codes 0, 1, are used in the coding of nominal variables,  $Y_i$  expressed in binary format given as 1=agree and 0=disagree. The linear regression model for the odds probability expressed as,  $P(Y_i = y_i) = \pi_i = x_i\beta$  is not sustainable because of overflow of values on the right hand side of the equation comprising of covariant and regression coefficient  $\beta$  that exceed the boundary conditions of the probability domain (of 0-1). Hence the creation and transformation of the odds ratio  $\eta_i$  to a linear model by taking its natural logarithm, thus resulting into Logit model which opens the boundary restrictions to limits of  $-\infty$  to=  $+\infty$ . The odds ratio  $\pi$  is expressed as

$$\pi_i = \frac{p_i}{1 - p_i} \tag{2}$$

Where  $p_i$  is the instantaneous probability of the covariant.

The Logit model is expressed as

logit = 
$$\eta_i = \log(\pi_i) = \log\left(\frac{p_i}{1-p_i}\right)$$
 (3)

Thus the generic multivariate logistic binomial distribution model is given as

$$\eta_i = \beta_0 + \dots \beta_i x_i \dots + \beta_n x_n \tag{4}$$

Where n is the number of occurrences,  $x_i$  are the independent variables, and  $\beta_i$  are the binomial coefficients.

The probability is evaluated by

$$p_{i} = \frac{\exp(\eta_{i})}{1 + \exp(\eta_{i})}$$
(5)

Logit model is the binary model used to predict likelihoods of occurrences by applying a stochastic approach. The SPSS Regression and Binary Logistic model was applied in this analysis to predict the likelihood of adaptation of solar drying technology, Solar T, for preservation of agricultural products in Botswana using five variables that were considered to have great influence over such outcome. The identified variables were Gender, Actor, Oversupply, Drying M, and Produce. These variables were identified as categorical; nominal, ordinal dependent variables and were coded accordingly. The dependent variable encoding is as given in Table 3.

Table 3: Dependent Variable Encoding

Original Value	Internal Value
Disagree	0
Agree	1

Table 4 is the classification table of the observed and predicted likelihoods of adapting solar dryer technology, SolarT, in Botswana. Table 5 presents the notations used to describe the classification cases.

Table 4: Classification Analysis of Cases

	Predicted				
Observed	Dependent dichotomous variable, <i>Solar T</i>		Dependent dichotomous variable, <i>Solar T</i>		Percentage correct
	Disagree	Agree			
Disagree	TN	FP	ON		
Agree	FN	TP	OP		
	PN	PP	Тирр		

### Table 5: Case Notations

Case	Notation
ΤN	True negative
FN	False negative
FP	False positive
TP	True positive
PN	Predicted-Negative=TN+FN
PP	Predicted-Positive=FP+TP
ON	Observed-Negative=TN+FP
OP	Observed-Positive=FN+TP
Tot	Total cases = $TP + FP + FN + TN$
Тирр	Total true cases = $TN + TP$

The overall accuracy of the logistic regression model is measured from the fit of the model. The accuracy of the model prediction is its likelihood of occurrence calculated using the relationship

$$Likelihood = \frac{Tupp}{Tot} = \frac{(TN + TP)}{(TN + TP + FN + FP)} \quad (6)$$

## III. Results and Discussions

#### a) Horticultural agro-products

This study clearly shows that a large variety of horticultural produce is grown in Botswana. The produce includes cabbage, broccoli, green peas, garden peas, mustard. tomato. chillies, rape, Swiss-chard, choumoliver, onion, egg-plant, butter nut, courgettes, green mealies, water melons, beetroot, carrots, herbs, green pepper, potatoes, and mango (MoA, 2012). However, some horticultural produce is imported from neighbouring countries, particularly South Africa, to bridge the local supply gaps. The cumulative production and cumulative sales for the produce commodities in the month of March 2015 is presented in Figure 1 which shows the cumulative production in metric tonnes versus cumulative sales in Pula. The trend of commodity transactions on horticultural produce in Botswana for March 2015 indicated that products of highest commercial significance were tomatoes, potatoes, cabbage, beetroot and onions.



Figure 1: The trend of Horticultural Production in Botswana, March 2015 (MoA, 2012)

The production growth rate is depicted in hort Figure 2. It shows that the growth rate of production of This

horticulture increased from 20% in 2014 to 60% in 2018. This is a positive trend for the country.



Figure 2: The production growth rate of horticultural products (MoA, 2012)

#### b) Grains and pulses

Figure 3 depicts the result of performance of grains and pulses analysed from the data obtained during the period 2007-2012. Botswana's crops of commercial and economic significance in the category of grains and pulses were sorghum, maize, pulses and sunflower. These are staple food crops for most

households in Africa. Botswana is a net food importing developing country (NFIDC). Sorghum and maize are the main cereals, the basic foodstuffs with their national demand standing at 200,000 metric tons per year, of which only 17% is supplied through local production (BITC, 2019). The demand gap of 83% was met by importation from other countries.



Figure 3: Five-year production trend, 2007-2012, for grains and pulses in Botswana ((MoA, 2012)

c) Challenges faced by agro-produce value-chain actors

The challenges faced by the agricultural communities of Botswana are categorized as: i) postharvest losses on agro-produce and ii) preservation of the agro materials after harvest.

### i. Postharvest losses of agro-produce

The ranking of average losses of agro-produce in Botswana in 2015 is depicted in the pie chart of Figure 4. Tomatoes posted the highest loss of 28%, followed by spinach at 18%, sorghum at 16% and maize at 14%. It is clear from the pie chart that the main grains (sorghum and maize) constitute 30% and the horticultural produce constituted 70% of the postharvest losses of agro-produce in Botswana. The spoilage percentages obtained from the respondents indicated varying losses for the different commodities with some agro-produce incurring more losses than others. The horticultural products were found to be generally the more perishable commodities. Tomato and spinach were overall the highest ranked in postharvest losses of agro-produce in Botswana.



*Figure 4:* The postharvest loss ranking of the common Botswana agro-produce in 2015

## ii. The challenges of preservation of agro-produce after harvest

Table 6 gives the summary of challenges faced by the farming community of Botswana with regard to agro-produce handled and preservation methods used. The level of each challenge was rated as either low or both high. One of the major challenges encountered was that of quality deterioration issues and oversupply during the harvest season and low supply otherwise, resulting in loss of the produce, and by extension, income. Preservation challenges included inaccessibility of conventional technologies in rural locations and the high cost of the technologies. The open sun method, while cheap, has a major challenge of difficulties in assuring the quality of the products, due to a variety of factors such as long drying times, contamination due to exposure to the environment, encroachment by pests and vermin, as well as uncontrolled drying rates. These challenges indicated the need for alternative methods using affordable technologies such as solar based technologies, to improve on the existing methods.

ltem	Challenges	Rating of challenge		Remarks
		Low	High	
	Oversupply	✓	✓	Loss of value
Agro-produce	Quality deterioration	1	1	Non/Perishability
<b>U</b> .	Storage facilities		√	Lacking in rural settings
	Transport	✓		Inappropriate
Conventional	Quality of product	✓		Limited shelf-life
preservation	Availability		1	Inaccessible in rural settings
methous	Cost		√	High investment
	Quality of product	√	√	Not quality assured
The open sun	Availability	✓		Intermittent
arying method	Cost	~	1	Free but affected by weather
	Low awareness		1	Not disseminated
Solar dryer	Non availability		√	Nascent technology
-	Cost of technology	✓	✓	Unknown

#### Table 6: The challenges faced by the agricultural communities in Botswana

d) Need for solar dryer technology in Botswana

The analysis of the data to establish the need for solar drying technology in Botswana was performed with the help of the SPSS Statistics package (Version 20, developed by IBM Corporation, Corporate headquarters, 1 New Orchard Road, Armonk, New York 10504-1722 USA). The results were categorized as Demographic statistics, Cross Tabulation statistics and Likelihood estimates.

### i. Demographic statistics

Figure 5 shows the responses according to gender. The total number of responses was 32 and comprised of 17 males and 15 females. Demographic statistics showed that there was fairly good gender balance with 46.9% female and 53.1% male.



Figure 5: The pie chart of gender classification

Figure 6 shows the responses according to age group. All the respondents were of adult age above 20 years old and comprised of 37.5% of age group 20-25 years; 25% of 26-30 years; 18.8% being of the 31-35

year's group; and, 18.8% being of the group above 35 years. The youthful age group of 20-25 years was highest.



Figure 6: The pie chart according to age groups

Figure 7 shows the education level of the respondents. All of the respondents were literate and understood the English language that was used in the questionnaire. By education, 40.6% of the respondents

were of university level, 21.9% college level, 21.9% Secondary school level, 12.5% primary school level and 3.1% non-formal education. The highest number of respondents was of University level education.





Figure 8 shows the location of respondents. All the respondents were located in Botswana with 68.8% of

the respondents coming from Gaborone City and 31.2% from Gaborone environs.



Figure 8: The responses according to location

Figure 9 gives the responses to the questions about the preservation methods presently used for preservation of agricultural products in Botswana. Various methods of preservation of agricultural products are used by respondents of whom 25% were drying agricultural products, 28.1% cooking, 28.1% freezing, 3.1% bottling and 15.6% used other preservation methods. The method of refrigeration/chilling was highest and was followed by drying and cooking.



Figure 9: Responses on preservation methods

An overwhelming majority (84.4%) of the respondents agreed that the use of solar technology, SolarT, could be the better method for preserving their

produce while 15.6% did not agree as depicted in Figure 10.



*Figure 10:* Responses on solar drying technology

The result indicates the responses of Actor variable are: 37.4% for Farmer, 6.3%, for Distributor, 18.8% for Retailer, 25% for Vendor, and 12.5% for

Consumer. The farmer had the highest respondents, signifying the most agreeing stakeholder in the survey as depicted in Figure 11.



*Figure 11:* Responses by the agro-business value-chain actors

#### ii. Cross-tabulation statistics

The results of the cross-tabulation model analysis show that out of the total 32 respondents, 8 responded to the question on typical methods of preservation; 11 responded to the question on the drying methods used; 12 responded to the question regarding problems encountered with the drying method used; and 27 responded to the question on the need for solar drying technology.

The results of the cross-tabulations of Gender are presented in Table 7. The results indicate that of the 8 respondents for the variable PreservationM, 5 were females and 3 were males. For the variable DryingM, 7 out of the 11 respondents were males; and for DryingP, 5 of the 12 respondents were females and 7 were males. Further, the cross-tabulation of the SolarT variable with Gender indicted that of the 27 respondents, 12 were females and 15 were males.

## Table 7: Cross-tabulation of drying variables with Gender

Variables	Gen	der
	Female	Male
PreservationM =8/32	5	3
DryingM=11/32	4	7
DryingP=12/32	5	7
SolarT =27/32	12	15

Table8 shows the cross-tabulation model results of drying variables with Age. It was observed that the age group 20-25 years was the highest represented in all the four variables: 5 out of 8 for PreservationM; 4 out of the 11 respondents for DryingM; 4 out of the 12 respondents for Drying P; and 9 out of the 27 respondents for SolarT.

Table 8: Cross-tabulation of drying variables with Age

Variables		Age		
	20-25- 25yrs	21-30	31- 35	35+
PreservationM	5	1	1	1
DryingM = 11/32	4	3	2	2
DryingP=12/32	4	4	1	3
SolarT =27/32	9	6	6	6

The cross-tabulation model results for Education with the drying variables are given in Table 9. The table shows that for all the four variables, the level of education with the highest number respondents was University Level. The highest number, 4 out of 8 of respondents for Preservation M were of university level, while for Drying M it was 5 out of 11. Of the 12 respondents of Drying P, University level was again highest with 6 respondents. Finally, of the 27 respondents of Solar T variable, University level was highest with 12.

Table 9: Cross-tabulation of drying variables with
Education

	Education					
Variables	Unive rsity	Coll ege	Secon dary	Prima ry	Non- form al	
PreservationM 8/32	4	2	1	0	1	
DryingM=11/3 2	5	3	2	0	1	
DryingP=12/3 2	6	4	1	0	1	
SolarT =27/32	12	5	6	3	1	

The cross tabulation results for Actor are given in Table 10. As shown, of the 14 respondents of Preservation M, 6 of the respondents were retailers, followed by farmers at 5 respondents; and the distributer, vendor and consumer at 1 respondent each. Of the 12 respondents of Drying M, 4 were Farmer, Distributer, Retailer and Consumer were each at 2 respondents and Vendor received 1 respondent. Of the 12 respondents of the Drying P, Farmer was the highest with 6 out of the 12 respondents; followed by Distributer and Consumer with 2 respondents each. Finally, of the 27 respondents of Solar T, 11 were farmers, 6 were vendors. 4 were retailers/consumers while 2 respondents were distributers.

## Table 10: Cross-tabulation of drying variables with Actor variable

Variables	Actor				
	Far mer	Distrib uter	Reta iler	Ven dor	Consu mer
PreservationM =14/32	5	1	6	1	1
DryingM=11/3 2	4	2	2	1	2
DryingP=12/32	6	2	1	1	2
SolarT =27/32	11	2	4	6	4

iii. Likelihood estimates

The results of the binomial regression using logic model are given in the Classification Table 11 whereby the overall percentage of likelihood is predicted as 87.5%.

		Predicted				
Observed		Sola	Percentage			
		Disagree	Agree	correct		
	Disagree	2	3	40		
SolarT	Agree	1	26	96		
	Ove	87.5				

a=the cut off value of overall percentage is 50%

Table 12 shows the results of the predictor variables evaluated using Equation 4, depicting respective binomial regression terms. These predictor

variables include the constant term. The variables are characterised by the binomial regression coefficient  $\beta$ , standard error (S.E), estimate of the regression coefficient divided by its standard error defined as Wald. The one degree of freedom, d f, for the standard normal distribution, the significance, p-values that are statistically significant except for the constant term which is below 0.05. The odds ratio probability ( $\eta$ )is expressed as Exp  $\beta$ , for each variable. The confidence intervals (95% C.I), depicting lower and upper values for each variable are expressed in terms of the odds ratio values Exp  $\beta$ .

Table 12: The Results of Binominal Regression

Variable	β	SE	Wald	df	<i>p</i> - value	Εχρ β	<i>Exp</i> <b>β</b> with 95% C.I.	
							Lower	Upper
Gender	0.229	1.306	0.031	1	0.861	1.257	0.097	16.269
Actor	0.564	0.613	0.847	1	0.357	1.757	0.529	5.837
Produce	-0.805	0.488	2.72	1	0.099	0.447	0.172	1.164
Oversupply	-3.512	1.881	3.485	1	0.062	0.03	0.001	1.192
DryingM	1.06	1.403	0.57	1	0.45	2.885	0.184	45.138
Constant	5.199	2.544	4.175	1	0.041	181.059		

From the Table 12, the odds ratio is >1 for Drying M, Actor and Gender but <1 for Produce and Oversupply variables. Therefore, Drying M, Actor and Gender are key parameters in motivating the likelihood of acceptance of solar drying technology. Using Equation 4, the Logit model for this study that fits the regression data for giving an estimated evaluation of the probability of accepting solar dryer technology in Botswana is given as

$$logit = log\left(\frac{pi}{1 - pi}\right) = 5.199 + 1.06 * DryingM + 0.564 * Actor + 0.229 * Gender$$
  
-0.805 \* Produce - 0.512 \* Oversupply

## IV. Conclusion

The determination of the need for solar dryer technology in Botswana was satisfactorily accomplished. The assessment provided answers to the questions of agro-produce profile that need to be preserved by solar drying, the challenges encountered by the agricultural communities and the determination of whether there was need for a solar dryer technology in Botswana as follows:

The profile of agro-produce grown in Botswana covers a limited range of grains and pulses and a large variety of horticultural produce despite being a semi-arid country. There was a positive trend of production of horticultural produce in Botswana for March 2015 with tomatoes, potatoes, cabbage, beetroot and onions as the top commercial commodities. However, Botswana is a net food importing developing country. Sorghum and maize are the main cereal foodstuffs with their national annual demand of 200,000 metric tons, of which only 17% was supplied through local production while the supply demand of 83% was met by importation from other countries in 2019. The overall postharvest loss distributions were: i) the main grains (sorghum and maize) constituted 30%, and ii) horticultural produce constituted 70%. Tomato posted the highest loss ranking of 28%, followed by spinach at 18%, sorghum at 16% and maize at 14%. The loss ranking clearly showed that tomato was the most in need of preservation by drying.

The greatest challenge faced by actors in agroproduce value-chain is the postharvest loss. Moreover,

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conventional preservation methods are generally unaffordable by the poorer rural communities. These communities often use the inappropriate methods of preservation such as the open sun drying method which is not quality assured. And yet solar dryer technology is scarce in Botswana.

The study answered the question of whether there was need for solar dryer technology in Botswana. Demographic statistics indicated 84.4% acceptance of solar dryer technology in Botswana. Additionally, there was fair gender balance with the youthful age bracket (20-25 years), university level education, and the farmer among the actors; these were identified as the highest respondents in favour of solar drying technology; indicating the sustainability of the technology when adapted. The study has established that there is need for solar drying technology in Botswana and, by the Logit model, predicted that the likelihood of acceptance of the technology was 87.5%.

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