

CrossRef DOI of original article:

# Optimization of Total Cost of Production for a Mixed Make-To-Order (MTO) and Make-To-Stock (MTS) Production System with Lot Sizing for the RMG Industry in Bangladesh

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Received: 1 January 1970 Accepted: 1 January 1970 Published: 1 January 1970

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## Abstract

This paper contains a production and inventory planning model with lot sizing in an RMG factory. This model is an example of mixed integer linear programming. The primary goal of this approach, which combines the make-to-order (MTO) and make-to-stock (MTS) production methods are to simultaneously satisfy existing customer orders and new customer orders in order to reduce the total cost. Here, make-to-order (MTO) and make-to-stock (MTS) production systems are becoming more and more common since they allow businesses to increase revenues while managing expenses by maintaining a positive cash flow. For mixed contexts where demand is cyclical but predictable, and the model stores the predicted data and fresh forthcoming orders. For the simulation, creation of the model, and output, data were gathered from Samad Sweaters Ltd. The concept is relevant to numerous production sectors, including the textile, apparel, steel, and food sectors. As its main objective is to reduce costs through lot sizing, industries that adopt this strategy can boost their profit margins while also keeping costs down. Additionally, it determines the cost of ordering and acquiring the raw materials. Another strategy for reducing risk and raising revenue is to subcontract the order. This is an alternative model option for completing an order by the delivery date.

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*Index terms*— inventory, productivity, turnover, lingo, MTO, knitwear, production cost.

## 1 I. Introduction

In the modern period resources are in higher demand today because of rising global economic and demographic trends. Additionally, the COVID-19 and Russia-Ukraine war widen the global imbalance between supply and demand (Zakeri et al., 2022). As a result, the manufacturing sector is confronting significant difficulties due to rising costs for raw materials, energy, and logistics. This has led to a decline in consumer satisfaction and an increase in product pricing. It is known that the ready-made clothing (RMG) industry in Bangladesh has been one of the primary drivers of the country's economy (Mridha et al., 2022). Our RMG industry is mainly buyer oriented. So, customer satisfaction with low cost of the product is the major concern. As demand and supply gap is increasing day by day so resource optimization is now one of the major concerns to reduce the cost of production. So, this is why manufacturing companies now employ a variety of production policies to improve customer satisfaction and optimization of resources. There are several distinct production strategies, including make-to-stock (MTS) (Karaba? & Gökgür, 2022), make-to-order (MTO) (Smith, 2020), assemble-to-order (ATO) (Micieta et al., 2021), and mixed MTO & MTS. MTO (make to order) is a production strategy that starts manufacturing only after a customer's order is received. When a need is genuinely present, an assembly process begins, or manufacturing begins with development planning. Make to stock (MTS) is a traditional

## 2 A) OBJECTIVE OF THE STUDY

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42 production strategy that is used in many industries to match production and inventory with customer demand  
43 forecasts. This method requires an accurate forecast of demand in order to determine how much stock should be  
44 produced. Each has pros and cons.

45 Production planning covers a variety of production-related topics, including suppliers, raw materials, quality  
46 control, lot sizing, transportation, and a host of others. For example, inventory costs, ordering costs, fixed  
47 costs, profit margins, break-even point costs, and many more are costs that are taken into account during  
48 manufacturing. Just-in-time (JIT), Materials Requirements Planning (MRP), Vendor Management Inventory  
49 (VMI), and Distribution Resource Planning are examples of inventory control techniques (DRP). Three different  
50 order size models are available for replenishing inventory: the quantity discount model, economic production  
51 quantity, and basic economic order quantity (EOQ) (Rafigh et al., 2022). However, the most crucial step is  
52 the one that decides whether an operation will be profitable or not. MTS and MTO have mostly been used in  
53 production planning sectors among these policies. Consider the cost of manufacturing as well as lot sizing as the  
54 process increases production flexibility.

### 55 2 a) Objective of the Study

56 The main objective of this research is to develop a proper mixed MTO & MTS method which will have unique  
57 steps to solve the problems which the industries have been facing. This mixed model will reduce inventory levels,  
58 turnover and improve equipment utilization.

59 II. Literature Review MTO (make to order) is a production strategy which starts manufacturing only after a  
60 customer's order is received. When a need is genuinely present, an assembly process begins, or manufacturing  
61 begins with development planning. Other times, the production process begins with the acquisition of materials  
62 and parts, or even further back from development designing. In some circumstances, the process of assembling  
63 prepared pieces begins when actual demand develops (engineering). This system is actually conducted based on  
64 customer orders, leading to higher flexibility, low storage cost and long delivery times as the major features of  
65 these systems. As production is not done until a customer order is received. So this strategy eliminates finished-  
66 goods inventories and reduces a firm's exposure falling into financial risk. It usually requires long customer  
67 lead-times and large order backlogs.

68 Make to stock (MTS) is a traditional production strategy that is used in many industries to match production  
69 and inventory with customer demand forecasts. This method requires an accurate forecast of demand in order  
70 to determine how much stock should be produced. If demand for the product can properly be forecasted, the  
71 MTS strategy is an efficient choice for production. In the MTS systems, normally finished products are made  
72 and stocked upon the forecasted data according to customer demands and customers receive their products from  
73 nearby warehouses. Therefore, the main drawback to the MTS method of production is the inaccurate forecasts  
74 that will lead to losses, stemming from excess inventory or stock out.

75 Mixed MTS and MTO production system is one of the most unique strategies which have recently been  
76 attracted by the academicians and practitioners. In the past few years, companies have changed their production  
77 strategies towards hybrid MTS/MTO environments to achieve the advantages of both pure MTS and pure MTO  
78 systems simultaneously. In this regard, many studies have been done on the performance and control of these  
79 MTS-MTO systems combining pure MTS and MTO systems in a sequential manner to produce standard semi-  
80 finished modules and stock them as an unfinished/semi-finished inventory at the MTS stage (first step) and  
81 assign various finished products to order according to specific requirements through customization at the MTO  
82 stage. This is actually a Hybrid MTO & MTS system which is very versatile and many problems can be solved  
83 through this which was not possible before. It does both the work of MTO & MTS in the same time and it is  
84 very unique. Combination of MTO and MTS is the basis for advanced production management.

85 Lot sizing is a very crucial factor in this model. It mainly determines the quantity of an item which is ordered  
86 for delivery on a specific date or manufactured in a single production run. It can also be defined by the total  
87 quantity of a product ordered for producing or manufacturing. In a manufacturing industry or company, the  
88 raw materials are to be ordered from a supplier and the suppliers do not deliver the raw materials below their  
89 required lot size or quantity level with a price tag. So, choosing the proper lot sizing can be very much beneficial  
90 for an industry or any manufacturing company for optimizing the total cost. Nowadays it is being done in the  
91 newly developed industries or companies.

92 A heuristic framework with master production scheduling (MPS) was developed for an apparel factory in  
93 2001. The target was to minimize the total cost whether the demands were completed before or after their  
94 due dates. ??Najhan et al., 2016) The operations management research characterizes the production system  
95 as either make-to-order (MTO) or make-to-stock (MTS). The MTO systems offered a high variety of customer  
96 specific and typically, more expensive products. Capacity planning, order acceptance/ rejection, and attaining  
97 high due-date adherence were the main operations issues. A proposal was made for a comprehensive hierarchical  
98 planning framework that covered the important production management decisions to serve as a starting point  
99 for evaluation. (Soman et al., 2004).

100 A hierarchical production planning structure for combined MTS/MTO was established in 2006. They  
101 developed the model of four phases. C A Soman, Van Donk, & Gaalman enforced the implementation of a  
102 production planning and scheduling framework for a medium sized multi product food processing in 2007. As a  
103 consequence of huge increases in product variety and shorter lead time requirements of customers, the company

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104 was forced to shift a part of its production system from make to stock to make to order and had to operate under a  
105 Hybrid MTO and MTS strategy. ??Noorwali, 2014) The MTO orders might be so low that a substantial amount  
106 of capacity became idle. This may lead to a higher production cost and result in undesirable loss in financial  
107 statements because semiconductor manufacturing was very capitalintensive. Some foundries might include the  
108 production of make-to-stock (MTS) products to increase capacity utilization. A proposal of scheduling method for  
109 such a hybrid MTO/MTS system with machine-dedication characteristics and constraint imposed on the process  
110 route caused by the advance of manufacturing technology. (Wu et al., 2008) The customers can be grouped  
111 in market segments having specific characteristics, especially concerning the demand variety and the required  
112 customer lead-time. The end-products can be split in two classes: few products with high volume demands and  
113 a large number of products with low-volume demands. In order to reduce inventory costs, it seemed efficient to  
114 produce the high-volume products according to an MTS policy and the low volume products according to an MTO  
115 policy. Two policies were considered: the classical FIFO policy and a priority policy (PR), which gave priority  
116 to low volume products over high-volume products. (Youssef et al., 2017) Businesses competed on response  
117 time focused on producing a limited portfolio of products. Delaying product differentiation is a hybrid strategy  
118 that strives to reconcile the dual needs of high variety and quick response time. A common product platform  
119 was built to stock in the first stage of production, which was then differentiated into different products after  
120 demand was known in the second stage that referred make to stock and make to order. Delaying differentiation  
121 carried several benefits. Maintaining stocks of semi-finished goods reduced the order-fulfillment delay relative  
122 to the pure MTO system. Since many different end products had common parts, holding semi-finished goods  
123 inventory benefits from demand pooling, which was known to lower the amount of inventory needed to achieve  
124 a service-level performance equal to a comparable system with no pooling. ??Gupta & Benjaafar, 2010) Most  
125 applicable production policies are Make-To-Stock (MTS), Make-To-Order (MTO), Assemble-To-Order (ATO)  
126 and Engineer-To-Order (ETO) production policies can be used to satisfy customer's demands. Each policy had  
127 some specific advantages over disadvantages. Among them, MTS and MTO systems have been widely used in  
128 the production companies. In MTS companies, the customer's demands were satisfied with stocked inventories  
129 of finished products. The dominant features of such systems were shorter delivery time, heavy storage cost  
130 and low flexibility in responding to customized needs of customers ??Kalantari et al., 2011). The production  
131 planning research had not been paying the necessary attention to the complexities of production systems of  
132 such items in 2011. Inventory control retailers acknowledged that papers discussing production scheduling of  
133 perishable goods were relatively rare, and papers discussing simultaneous lot sizing and scheduling were even  
134 rarer. Still, perishability was in several cases a very important issue concerning the tactical and operational level  
135 of production planning. (Amorim et al., 2011) Günalay developed production policies in 2011 inventory cost took  
136 a large portion of total manufacturing cost. For the maximum efficiency, both production and inventory systems  
137 should be considered at the same time. There was some conflicting objective faced by the Supplier. Suppliers  
138 created a variety of products to serve both large and small customer orders with unreliable demand information.  
139 They also faced customer pressure to improve quality, lower cost and reduce delivery delay. These conflicting  
140 objectives forced the use of both MTO and MTS strategies. There two production policies (MTO and MTS)  
141 were implied along with two scheduling strategies (FIFO VS CYCLIC). (Günalay, 2011)

142 Comparison and analysis of order fulfillment performance measures for two different production control  
143 systems: make-to-order versus make-to-stock in 2012. The formulated service maximization was modeled with  
144 inventory cost budget constraints to determine the right base-stock level for each component in the make-to-  
145 order (MTO) system and for the final product in the make-to-stock (MTS) system and identified the key driving  
146 factors. (Shao & Dong, 2012) Aslan, Stevenson, & Hendry revealed a case study on the ERP (Enterprise Resource  
147 Planning) selection process by a MTO company and concluded that more research was required to assist firms in  
148 determining the applicability of ERP in 2014. Make-To-Stock (MTS) producers might have a significant bearing  
149 on its internal decision-making processes and therefore, on any functionality it requires from an ERP system.  
150 Enterprise Resource Planning (ERP) system was investigated through a mixed method approach consisting of  
151 an exploratory and explanatory survey followed by three case studies. Data on Make-To-Stock (MTS) companies  
152 was also collected as a basis for comparison. (Aslan et al., 2014) MTO and MTS systems could be used in many  
153 fields such as apparel and confection companies and also semiconductor factories. MTO/MTS hybrid system  
154 combines both policies which can be switched between both operations flexibly. A flexible service rule with  
155 demand prioritization and pricing rules were proposed. The operating cost and the MTO queue length were  
156 evaluated by Markov analysis.

157 (Kanda et al., 2015) Adan & Van Der Wal worked with lesser and lesser production systems organized in (MTS).  
158 A lot of research concerned the performance and control of these systems (multiechelon inventory control). No  
159 product was made without a client. The analysis of these systems called for the queuing model. For production  
160 planning and inventory control, one was tempted to use one of two strategies: produce all demand to stock or  
161 produce all demand to order. In the 'make everything to order' case (MTO) the response times might become  
162 quite long if the load was high, in the 'make everything to stock' case (MTS) one got an enormous inventory if  
163 the number of different products was large. (Adan & Van Der Wal, n.d.)

164 There was a formulation of a nonlinear integer programming model for accurate planning, delivery and product  
165 quality for steel industries in 2015. For external market and internal manufacturing requirements, high equipment  
166 utilization and low production cost was needed for the comparative market policy. Order planning was a very

important matter as for the bulky machines and high operating cost. The order planning played a vital role in the performance of the steel industry. The process referred to a mixed integer nonlinear programming model to solve the ordering plan with the combination of MTS/MTO. This concept referred to order planning and inventory matching of both finished and unfinished products. It exerted multiple objectives such as earliness/tardiness penalty, production cost, inventory matching cost, order cancelation penalty. It also offered an improved particle Swarm optimization (PSO) method. (Zhang et al., 2015) Inventory is an important issue to fulfill customer's demand. Efficient inventory control improved its competitiveness. Inventory management control methods included Just In Time (JIT), Materials Requirement Planning (MRP), Vendor Management Inventory (VMI), and Distribution Resource Planning (DRP). In inventory there were three types of order size models including the basic economic order quantity (EOQ), economic production quantity (EPQ), and quantity discount model. (Najhan et al., 2016) The main features of MTS systems are high storage cost, shorter delivery time and low responsiveness to customer orders. On the other hand, MTO systems are conducted based on customer orders, leading to low storage cost, high flexibility and long delivery times. A method based on discrete event simulation was used to simulate the process of order receiving, raw materials warehousing and production in the kitchen of a five-star restaurant in Tehran. According to the important parameters of the result, with the geographical conditions and public interests in traditional foods, the increase of restaurant salon capacity had higher priority and could lead to increased net profit. (Rabbani & Dolatkah, 2017) A model in order to reduce overall inventory costs and an efficient approach to produce some items according to a make-to-stock (MTS) policy and others according to a make-to-order (MTO) policy was established in 2017. Items priority levels played a key role in the optimal MTO/MTS decisions for such typical large-scale systems. To tackle this issue, the manufacturing facility was modeled as a multiproduct multi priority classic queuing system. A general optimization procedure was proposed that selected near-optimal priority classes, gave the associated flow control mode (MTO or MTS) for each product and provided a lower bound and an upper bound with respect to the optimal cost. (Youssef et al., 2017) Textiles and clothing are the most dynamic products in world trade. Textile manufacturing systems involved more than one stage with each stage yielding a product that was either pulled as finished product or further reprocessed in the next stage. A different production planning method might be used for each production stage. Here hierarchical production planning could be taken. A hierarchical production planning and scheduling model encompassing an apparel production planning system. It presented a decision support system dealing with the production planning and scheduling in the textile industry. (Kotayet et al., n.d.) Product-mix scheduling problems are needed to minimize setup operations while keeping a due date and queuing time restrictions of every production WIP (work-in-process) and thus to maximize the OEE (Overall Equipment Effectiveness) of the machines while keeping a shorter lead time of the WIP. When a loading or a capacity of Fab were dynamically changing, the objective was that maximization of the resource utilization while keeping a due date and queuing time restrictions of every production lot. (Owner, n.d.)

Customer satisfaction played a key role in the competitive market and had been the most important reason to change managers' points of view. Some important strategy of production planning was discussed. Most particularly, the strategic level of Hybrid Make-To-Stock (MTS)/Make-To-Order (MTO) production contexts used Fuzzy Analytic Network Process. It emphasized the aggregate planning with ordering of products and to maintain the stock. (Rafiei & Rabbani, 2014) There were several works which were done with either MTO or MTS. But for an individual, there were some disadvantages faced by the process such as long customer lead Times, large order backlogs and proper level of inventory etc. A mixed MTO and MTS model can reduce those disadvantages by considering each other's advantages. This mixed model will reduce inventory level, increase turnover, reduce lead time, and improve equipment utilization.

### 3 III. Methods

Aggregate production planning is a marketing strategy that creates an aggregate plan for the production process 6-18 months in advance to give management an idea of how much material and other resources will be produced and when they will be produced. So that the total cost of operations for the organization is kept to a minimum over that period. In aggregate production planning, many criteria are included. This section discusses the extent to which outsourcing and subcontracting are used. Labor overtime, the number of laborers to be hired and fired in each period, and the amount of inventory to be held in stock and backlogged for each period are all decided. All of these activities are done within the framework of the company's ethics, policies, and long-term commitment to the society, community, and country of operation.

Aggregate planning has certain pre-required inputs which are inevitable. They involve-1. Information about the resources and the facilities available. 2. Demand forecast for the period for which the planning has to be done and when to be done. 3. The Cost of several alternatives and resources. This contains the cost of holding inventory, ordering cost, cost of production through various production alternatives like subcontracting, backordering and overtime cost. 4. The organizational policies regarding the usage of above alternatives.

"This planning is actually done by matching supply and demand of output over the medium time range, up to approximately 12 months into the future. The term aggregate determines that the planning is done for a single overall measure of output or, at the most, a few aggregated product categories. The aim of aggregate planning is to set overall output levels in the near to medium future in the face of fluctuating or uncertain demands.

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228 Aggregate planning may seek to influence demand as well as supply. The make to order (MTO) and make to  
229 stock (MTS) are important parts of this aggregate planning section.

230 Mixed MTO & MTS is a unique production system which is programmed as MILP and considered for evaluating  
231 this problem. It is an integer programming model for mathematical optimization or feasibility program in which  
232 some or all of the variables are restricted to be integers. In many settings the term refers to be Integer Linear  
233 Programming (ILP) in which the Objective function and constraints (other than the integer constraints) are  
234 linear. A mixed integer programming (MIP) problem can contain both integer and continuous variables. If the  
235 problem contains an objective function with no quadratic term (a linear objective), then the problem is termed as  
236 a Mixed Integer Linear Programming (MILP). However, if a quadratic term in the objective function is contained,  
237 the problem is termed as a Mixed Integer Quadratic Programming (MIQP).

238 Not only many important applications can be naturally modeled as MIQP but a variety of more general  
239 MINLP can be reformulated by this class of problems. Particularly MIQP comprises two widely studied classes  
240 of optimization problems: Mixed-integer linear programming. (MILP) Quadratic programming. (QP)

241 The process refers to the mixed integer linear Programming (MILP) using Lingo 18.0 for the required problems.  
242 The problem was with supplier, inventory cost, raw materials and scheduling. This model can be implemented in  
243 different kinds of industries like steel industries, garments factories and food industries. For this model industry  
244 will be able to reduce the production cost efficiently. There are some data which have been taken from Samad  
245 sweaters LTD for the simulation and formation of the model and getting output from it.

246 In this model the mixed integer linear programming being used as the result formulated by lingo 18.0. The  
247 process will also consider the lot sizing process for the optimization for the cost of production. The model will  
248 help to decide for choosing the appropriate lot sizing model. This model is composed of a mixed make to order  
249 (MTO) and make to stock (MTS) process which is a unique idea for the industries who want to optimize their  
250 cost. Another important subject is lot sizing which is considered in this model. The proposed model has been  
251 formulated and discussed with necessary parameters and diagrams.

## 252 4 a) Model Formation

253 This statement is carried out in the working procedure: This system combines the make to order (MTO) and  
254 make to stock (MTS) processes in the same plant for fulfilling the market demand and new customers' orders at  
255 the same time while optimizing their total cost. By using this model, when and how much product needs to be  
256 produced at the regular time and overtime production can be known. It also defines the amount of raw material  
257 that needs to be purchased and how much should be sent to subcontract along with maintaining the inventory  
258 level. The amount of raw material bought from the supplier is dependent on the ordering cost per unit and lead  
259 time. If the ordering cost is higher, then ordering the raw materials for multiple orders at the same time will be  
260 a suitable option as it reduces the cost. Another important part of this model is the Subcontract portion. It is  
261 only applicable for the MTO products. The planning section determines the quantity of products if transferred  
262 to the subcontract portion is enough to deliver the final products on time. If the total cost line increases, then  
263 the model will calculate and transfer some portion to the subcontract to reduce the costs. A Flow Process of  
264 Mixed MTO & MTS Process is shown below in Figure 1: 3. The production capacity is known and fixed. 4.  
265 Subcontracting is allowed for MTO products only. 5. Production cost includes labor cost and maintenance cost.  
266 6. There is no minimum batch size required for subcontracted products. 7. MTS production must be completed  
267 before the delivery date in order to supply them to the market. 8. When a new order is placed, a new planning  
268 horizon starts. 9. MTO products are to be delivered on the exact date. 10. There is no Shortage cost available.

## 269 5 c) Working Procedure

270 The following steps have been followed throughout the model-1. At the beginning of the planning horizon  
271 depending on the forecasted data (for a time period), calculating the ordering price and raw material purchasing  
272 price the planning section also classifies and plans when and how much raw material is required depending on  
273 the quantity of the product they are producing for the production. 2. Then it is planned how much raw material  
274 should be needed for any certain week and the required amount of raw material is ordered from the suppliers.  
275 The amount of raw material bought from the supplier is dependent on the ordering cost per unit and lead time.  
276 3. After that, the required raw material is bought and brought in the inventory section considering the lead  
277 time before one week of the production starts. 4. If any raw material fails to come within the given time for  
278 the exceeding lead time, then there will be no production on that week and the production of that week will be  
279 switched to the next week. Binary integer variable,  $Y_{rt} = 1$ ; for raw material  $r$  purchased at the period of  $t$ ,  $Y_{rt} = 0$  otherwise.

## 281 6 f) The Objective Function

282 The objective function aims at optimizing the total cost of an industry by optimizing the inventory cost,  
283 production cost, subcontracting cost and purchasing cost. The subcontracting cost is a cost on which an industry  
284 decides whether they will subcontract their product or not depending on the cost optimization. If delivering an  
285 order under some constraints is required to fulfill a demand under subcontract, then it is done or vice versa.

## 7 g) Model Equation

The regular and overtime production of MTO and MTS by constraint (1) indicates the amount of raw material required for a certain period of time and (2) indicates what amount raw material is bought for inventory level. Equation (3) defines the maximum raw material inventory as constraints and (4) and (5) denotes the maximum available working hour capacity for regular and overtime products respectively. And (6) denotes the inventory level of finished MTO products. Equation (7) indicates forecasted demands for MTS products and (8) indicates the inventory balance equation at the beginning of the planning horizon after fulfilling the first week forecasted demand from the finished goods inventory. The (9) satisfies the inventory level of the finished goods products and (10) defines the capacity constraints for the inventory level of final products. (11) Indicates the MTO order quantity for satisfactory constraints. Equation (12) and (13) determines the required purchasing raw material as it's a balance equation. The (14) & (15) implies the boundary level of the raw material purchasing quantity. The equation (16) & (17) satisfies the base size of production for MTO production and equation (18) & (19) presents the minimum batch production quantity of MTS products. The (20) (21) & (22) acts as a binary variable.

## 8 IV. Data Analysis

There are many industries in our country in which either make to order (MTO) or make to stock (MTS) are done in order to manufacture products. This problem mainly occurs when the demand is so high and the delivery time is short. Nowadays, with increasing population, the demand is uncertain, and there needs a new model to solve this problem by optimizing the total cost. So, this optimized make to order and make to stock model can be applied to solve this problem as this model can be applied to any industry that follows only one of the above-mentioned processes. This model optimizes the total cost along with proper lot sizing. If any industry follows this model, they can optimize their total cost and fulfill the customer's demand. For continuing the both processes, we found a garment in which only make to order (MTO) is followed. But they get the order of the same product after 3-4 years which can be manufactured in make to stock (MTS). So, if they start doing make to stock along with make to order they can fulfill the entire demand. So, this model can be practically implemented and there are some data which has been taken from Samad sweaters LTD for the simulation and formation of the model and getting output from it.

## 9 a) Data Outputs i. Mixed MTO & MTS Production Process

## 10 V. Results and Discussions

By considering decision variables and input variables, the below graphs have been mentioned to analyze the optimization of the model to be exerted. To solve this model, Lingo 18 is used. The data collected from Samad group has been implemented in Lingo code. And the result found from the code is 28894.7 USD, the total production cost. The representation of the graphical expressions by analyzing output data with respect to time has been given below. In those data, comparison of MTO and MTS and Mixed MTO & MTS has shown respectively. The graphical expression shows the optimization of the model. Figure 2 actually shows the inventory level of raw material from time to over the time period. We can clearly see that buttons in the inventory are 17217 units in the first week which is much more than the other raw materials at that week. The second highest is another type of buttons which are 8509.23 units. After that, accessories are 2869.5 units and the second type of accessories are 1063.65 units available in the inventory at the first week. Yarn (nylon) is available at 531.827 and yarn (acrylic) is 380.932 along with a zipper (6 inch) in the inventory for the first week. In the third week the inventory for both of the product's yarn (acrylic) and zipper (6 inch) is zero. Then it is again replenished from the fourth week. From the graph it is also clear that at the seventh and eighth week the inventory is totally zero for all the materials. From the graph in Figure 3, we can clearly see the fluctuating demand of these products according to time versus inventory level. When the demand is higher, the required raw material is brought into inventory so that products can be produced according to demand. There are three types of products: Heavy knit wear (Black), heavy knit wear (Red) and sweater. Inventory level shows the demand in the period of time span and how much should be produced. The inventory level of heavy knit wear (Red) is 330.5 units in the first week and it is much more than the other two. The inventory of sweaters (Orange) is 273.3 units in the first week and it becomes zero in the seventh week. The inventory level of heavy knit wear (Black) at the first and second week is zero and 360.932 units at the third week. Inventory for all the three finished products becomes zero at the eighth week. From the graph in Figure 4, it is seen that the inventory cost of heavy knit wear (Red) is higher, which is 0.661 units in the first week and 0.701 for the third and fourth week respectively, than the other two of the products. The inventory cost of Sweater (Orange) is .26227 and .77068 in the first and second week respectively. The inventory cost of heavy knit wear (Black) at the first and second week is zero unit but it is 18.0466 units at the third week of the mixed MTO & MTS process. The inventory cost of black colored neat wear is higher than the red colored knit wear. In the eighth week all the inventories become zero units. In Figure 5, it is seen that the production cost of Sweater (Orange) is higher in the second week than the other two which is 1456.4 units and 662.349 in the third week. And it is increasing from the first week and decreasing at the fourth week. Again, the Heavy knit wear follows the same trend from fourth to eighth week and ends up at

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345 the eighth week. The cost of Heavy knit wear (Red) is 727.1 units in the first week and 22 units in the second  
346 and third week respectively which decreases than the first week. But the cost of the Sweater (Orange) line is  
347 horizontal from fourth to sixth week and the value is 27.5 units for regular time and zero units for overtime. The  
348 cost of Heavy knit wear (Black) is 794.051 units and 1478.4 units in the third and fourth week respectively. At  
349 the eighth week the cost for all the products is zero unit. Figure ?? determines the comparison between the costs.  
350 It is clearly seen that the production cost of the MTO production process starts decreasing after the third week  
351 and the cost of the mixed MTO & MTS system decreases from the second week. The mixed cost again goes up  
352 from the fourth week and stays horizontal to time before the eighth week. The production cost of Heavy knit  
353 wear (Red) is 727.1 units and Sweater (Orange) is 751.3 units in the first week. The production cost of Sweater  
354 (Orange) is 1456.4 units which is greater than Heavy knit wear (Red). For Heavy knit wear (Red) at the fifth  
355 and sixth week the production cost is 1450.9 respectively. And the production cost of Heavy knit wear (Black)  
356 is zero units for the first to third week and 417.6 units for the fourth week. At the eighth week the production  
357 cost for all the products is zero. Figure 8 shows the comparison of inventory cost between mixed systems and  
358 MTO systems. It is clearly seen that the inventory cost of mixed MTO & MTS systems is less than the MTO  
359 till the fifth week but at the sixth week it becomes higher. From the table it is seen that the inventory cost  
360 for Sweater (Orange) is .26227 and .770688 units at the first and second week and 1.00190 units for the third  
361 and fourth week. The inventory cost of Heavy knit wear (Red) is higher till second week which is .661 and .681  
362 units. But it starts decreasing from the third week and the value is .701 units. Again, it increases in the fifth  
363 week which is 2.02 units. In the eighth week the inventory cost for the mixed production system is zero and at  
364 the seventh week the inventory cost for the MTO production system becomes zero. Figure 11 shows the total  
365 production costs. In the mixed MTO & MTS system the production cost is 28894.67 which is greater than the  
366 cost 28864.72 of the MTO process. The subcontracting cost is only found in mixed MTO & MTS processes as  
367 the model shows. It is beneficial for a plant if any plant follows the mixed production system. Because if they  
368 follow the separate plant, they need to consider the multiple fixed cost which will be greater than the single fixed  
369 cost for Mixed MTO & MTS production process in a single plant.

## 370 11 VI. Conclusions

371 The major objectives of this research are lot sizing and mixed integer linear programming for an industrial  
372 scenario in Bangladesh. Several industries, including apparel, food, steel, and woods, were reviewed to see where  
373 output was deficient. By reviewing those industries, the common phenomena that happened is either MTO or  
374 MTS process. By following an individual process those industries imply in either the backlog of customer orders  
375 or the lagging of the lead time or failing to adopt the proper lot sizing. For those reasons, this research paper  
376 is being introduced to get rid of those problems and to maintain a proper production flow. With a mixed MTO  
377 and MTS process, an individual industry can consider the disadvantages of MTO and MTS and thus can reach a  
378 considerable point where those problems will be at a low level and the achievement will be at a greater position.  
379 The model is termed as a mixed integer linear programming model. The model will help to choose the proper  
380 lot sizing and to optimize the cost of production.

## 381 12 a) Recommendation

382 There is no shortage cost that is included here. All of the variables are restricted to be integers. However, if  
383 a quadratic term in the objective function contains, the problem will be termed as a Mixed Integer Quadratic  
384 Programming (MIQP) from the Mixed Integer Linear Programming.

385 In this model, some improvements have been done. But some more improvements could not be done because  
386 of insufficient data that was very important for improving the model. More things can be implemented in this  
387 model for future recommendation. Like-1. Shortage cost 2. Supplier selection 3. Discount model.

388 Shortage cost can also be added in this MILP model. But we failed to find this kind of industry in our country  
389 so that we could not generate that data to implement this in our model. Generally, an industry has one or more  
390 reliable suppliers and sometimes the number differs from industry to industry. They buy raw materials from that  
391 reliable supplier. Sometimes they had to rely on different suppliers if their regular supplier cannot deliver their  
392 raw material for facing problems or unwanted situations.

393 In that case, the supplier selection model has to apply for supplier selection to optimize the cost. So, the  
394 supplier selection model can be added with this model for development. Discount models can also be applied in  
395 this model. Like Quantity discount model, Volume discount model and Dividend discount model. We could not  
396 find that type of industry for applying all these models and collecting the data. But if the data can be <sup>1</sup>

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<sup>1</sup>Optimization of Total Cost of Production for a Mixed Make-To-Order (MTO) and Make-To-Stock (MTS) Production System with Lot Sizing for the RMG Industry in Bangladesh

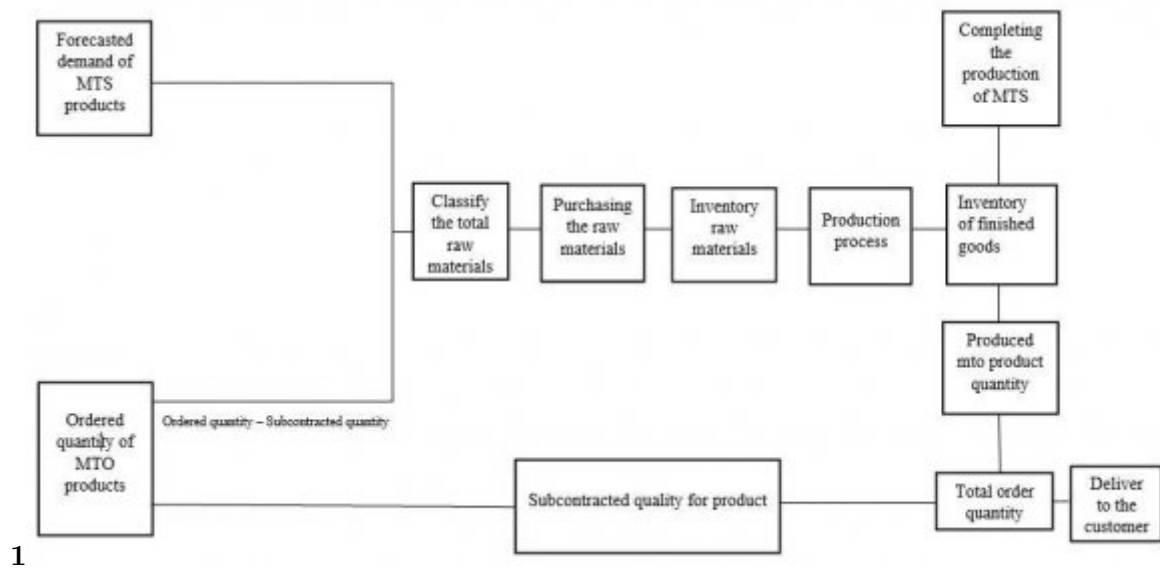


Figure 1: Figure 1 :



e)	Input Parameters	Decision Variables
??	??	Input Parameters Inventory level of Final MTO product, i Inventory level of Final MTS product
??????		
????	??	
??	??????	
????	??	
????	?? ??	
??	?? ??	
????	?? ??	
????	????	
??	????	
????	??	
????	????	
????	????	
??	?? ??	
????	????	
??	??????	
??	???? ??	
??????	??	
??	??????	
????	RQR	
rt		
6 AR	ri O	Amount of raw material r required for MTO product i Overtime production cost of MTO product
Year	ILFP t	
2023	????	??
??	Z it O	
??????	??	
??????	??	
??	??????	
??	Z jt S	
????	??	
????	?? Y	
rt		
AR	rtj S	Amount of raw material r required for MTS product j
??????????		Maximum inventory level of raw material
PP	i O	Working hour required to produce per unit MTO product i
PP	j S	Working hour required produced per unit MTS product j
ARWMAX		Available regular maximum working hour at period t
??		
??????????????	??	Available maximum overtime working hour at period t
RQD	it O	Required to deliver the finished MTO product i at period t
O	BD it	Binary int variables, for subcontract delivery MTO products i during period t. ???? ???? ?
(	BS ?? ??	Binary integer variables, for allowing subcontract for MTO products. BS ?? ?? =0 for no sub
)		
J		
FD	jt	Forecasted demand of product j during period of t
ILF	j0 S	Initial Inventory level of MTS product j
ILFPMAX		Maximum inventory level of final product
BP	it O	Binary integer variables, ???? ???? ?? =1 for MTO product m is produced in period t, ???
CO	i	Confirmed order quantity for MTO product i
M		Large number
OQMAX		Maximum order capacity for raw material r
??		

## 12 A) RECOMMENDATION

---

1

Time (Week)	1	2	3	4	5	6	7	8
Yarn (acrylic)	380.932	370.932	0	659.5	0	330.5	0	0
Zipper (6inch)	380.932	370.932	0	1649.5	990	330.5	0	0
Button	17217	17157	14931.4	9897	5940	1983	0	0
Accessories	2869.5	2859.5	2488.57	1649.5	990	330.5	0	0
Yarn (nylon)	531.827	267.027	146.6	146.6	141.6	136.6	0	0
Button	8509.23	4272.43	2345.6	2345.6	2265.6	2185.6	0	0
Accessories	1063.65	534.054	293.2	293.2	283.2	273.2	0	0

Figure 3: Table 1 :

2

Time (Week)	1	2	3	4	5	6	7	8
Yarn (acrylic)	330.5	10	370.932	839.068	659.5	659.5	330.5	0
Zipper (6inch)	330.5	10	370.932	839.068	659.5	659.5	330.5	0
Button	1983	60	2225.59	5034.41	3957	3957	1983	0
Accessories	330.5	10	370.932	839.068	659.5	659.5	330.5	0
Yarn (nylon)	136.6	264.8	120.427	0	5	5	136.6	0
Button	2185.6	4236.8	1926.83	0	80	80	2185.6	0
Accessories	273.2	529.6	240.854	0	10	10	273.2	0

Figure 4: Table 2 :

3

Time (Week)	1	2	3	4	5	6	7	8
Yarn (acrylic)	711.432	0	0	1498.57	0	990	0	0
Zipper (6inch)	711.432	0	0	2488.57	0	0	0	0
Button	19200	0	0	0	0	0	0	0
Accessories	3200	0	0	0	0	0	0	0
Yarn (nylon)	668.427	0	0	0	0	0	0	0
Button	10694.8	0	0	0	0	0	0	0
Accessories	1336.85	0	0	0	0	0	0	0

Figure 5: Table 3 :

4

Figure 6: Table 4 :

5

Time (Week)		1	2	3	4	5	6	7	8
Heavy knit wear (Red)	Regular time	727.1	22	22	0	1450.9	1450.9	727.1	0
	Over time	0	0	0	0	0	0	0	0
Sweater (Orange)	Regular time	751.3	1456.4	662.34	0	27.5	27.5	751.3	0
	Over time	0	0	0	0	0	0	0	0
Heavy knit wear (Black)	Regular time	0	0	794.05	1478.4	0	0	0	0
	Over time	0	0	0	417.66	0	0	0	0

Figure 7: Table 5 :

6

Time (Week)	1	2	3	4	5	6	7	8
Heavy knit wear (Red)	0.661	0.681	0.701	0.701	2.02	3.33	9.4	0
Sweater (Orange)	0.262	0.77068	1.00190	1.00190	1.01150	1.02110	0	0
Heavy knit wear (Black)	0	0	18.0466	0	0	0	0	0

Figure 8: Table 6 :

7

Year 2023	Time (Week)	Heavy knit wear (Red)	Regular time	330.5	1	Over time	0	Sweater	Regular time	27				
10	(Orange)	Over time	0											
Volume Xx XIII Issue I V ersion I ( ) J	Heavy knit wear (Black)	Regular time	0	0										
Global Journal of Researches in Engineering	Time (Week)	Yarn (acrylic)	1	1.904	2	Zipper (6inch)	0.57	1.8546	Button	0.172	0.5563	0.1715		
	Accessories		0.028	0.0285		Yarn (nylon)	1.595	0.8010	Button	0.085	0.0427	Accessories	0.010	0.0053

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Figure 9: Table 7 :

## 12 A) RECOMMENDATION

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8

Time (Week)	1	2	3	4	5	6	7	8
Yarn (acrylic)	1422.86	0	0	2997.13	0	1980	0	0
Zipper (6inch)	469.54	0	0	1642.45	0	0	0	0
Button	1536	0	0	0	0	0	0	0
Accessories	1056	0	0	0	0	0	0	0
Yarn (nylon)	2005.28	0	0	0	0	0	0	0
Button	1818.12	0	0	0	0	0	0	0
Accessories	1898.33	0	0	0	0	0	0	0

Figure 10: Table 8 :

9

subcontract for Heavy knit wear (Red)	0
subcontract for Sweater (Orange)	163.15

Figure 11: Table 9 :

10

subcontract for Heavy knit wear (Red)	0
subcontract for Sweater (Orange)	1182.838
ii. MTO Production Process	

Figure 12: Table 10 :

11

Time (Week)		1	2	3	4	5	6	7	8
Heavy knit wear (Red)	Regular time		22	22	22	0	1450.91	1441.5	0
	Over time	0	0	0	0	0	0	0	0
Sweater (Orange)	Regular time		1456.4	1456.4	1120.350		27.5	27.5	0
	Over time	0	0	0	0	0	0	0	0
Heavy knit wear (Black)	Regular time	0	0	0	0	0	0	0	0
	Over time	0	0	0	0	0	0	0	0

Table 4.12: Inventory Cost of final product for MTO Production process

Time (Week)	1	2	3	4	5	6	7	8
Heavy knit wear (Red)	1.3305	1.3505	1.3705	1.371	2.689	4	0	0
Sweater (Orange)	0.5212	1.0297	1.4208	1.421	1.430	0	0	0
Heavy knit wear (Black)	0	0	0	0	0	0	0	0

Figure 13: Table 11 :

13

Figure 14: Table 13 :

**14**

Time (Week)	1	2	3	4	5	6	7	8
Yarn (acrylic)	0.15	0.1	0.05	0	0	3.2762	0	0
Zipper (6inch)	0.045	0.03	0.015	0	0	0.9828	0	0
Button	0.0806	0.08009	0.0794	0.078	0.0788	0.0393	0	0
Accessories	0.0134	0.01335	0.0132	0.013	0.0131	0.0065	0	0
Yarn (nylon)	2.2299	1.4355	0.6411	0.03	0.03	0.015	0	0
Button	0.1189	0.07656	0.0341	0.001	0.0016	0.0008	0	0
Accessories	0.0148	0.00957	0.0042	0.000	0.0002	0.0001	0	0

Figure 15: Table 14 :

**15**

Subcontract for Heavy knit wear (Red)	0
Subcontract for Sweater (Orange)	0
iii. MTS Production Process	

Figure 16: Table 15 :

**16**

Time (Week)	1	2	3	4	5	6	7	8
Heavy knit wear (Red)								

Figure 17: Table 16 :

**20**

subcontract for Heavy knit wear (Red)	0
subcontract for Sweater (Orange)	0

Figure 18: Table 20 :

**21**

Production process	Mixed MTO & MTS Process	MTO process	MTS Process	MTO and MTS cost	Sum
Inventory cost	54.65166	29.06159	25.25600	54.31759	
Production cost	10766.47	8525.000	2678.400	11203.4	
Raw material purchasing cost	16890.74	13418.00	4189.000	17607	
Subcontracting cost	1182.807	0	0	0	
Total Cost	28894.66866	21972.0616	6892.656	28864.71759	

Figure 19: Table 21 :

**22**

Time (Week)	1	2	3	4	5	6	7	8
Mixed								
MTO & MTS	0.92327	1.45168	1.70290	1.70290	3.03150	4.36010	4	0
MTO	1.85178	2.3802	2.7913	2.7913	4.1199	4	0	0

Figure 20: Table 22 :

## .1 Acknowledgements

This research was partially supported by SAMAD sweaters Ltd., Bangladesh.

## .2 List of Abbreviations

managed, this type of work will surely develop the model a lot. By applying this model, this model can be enriched more fluently and accurately.

## .3 b) Declarations Availability of Data and Material

All the data generated or analyzed during this study are included in this paper. Data tables include all raw data conducted via the used software (Lingo 18.0), which has been further analyzed via the paper sections.

## .4 Competing Interests

The authors declare that they have no competing interests. Funding This study received no funding from any resource.

## .5 Authors' Contributions

All the authors of this paper contributed to the manuscript and have read and approved the final version. Each of them contributed to outline the study idea, designed the methodology, performed the literature review, conducted the simulation and its analysis, and responsible for writing the manuscript details, figures, and revisions.

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